



INFOTECH  
GROUP

Digital business  
transformation

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Infotech Group develops application solutions of any level of complexity on the basis of its in-house innovative software platform INFOTECH

A Russian company – a software developer for government agencies, large corporations and SME.

Infotech Group has extensive experience in project implementation for innovative Russian companies.

Our clients are: FSUE Okhrana of Rosgvardia, United Energy Company, PhosAgro, Russian Railways, Rosenergoatom, Uralchem, Uralkali, Moscow Region Forest Committee, Lenenergo, Mosoblenergo, Avtodor, Moslift, the Government of the Republic of Tatarstan, etc.

### The company employs

over  
**300**  
developers

more than  
**100**  
analysts

and the  
leading  
industry  
experts

We offer comprehensive automation solutions for all activities of the customer company, customized industry solutions and unique IT options for the targeted solution of the customer's tasks.

Development is conducted in-house. If necessary, the company has the capacity to outsource resources.

### We automate a broad range of industries:



Electric power industry



Safety and security



Municipal facilities, and housing and public utilities services



Industry



Transport



Forestry



Our products are used to automate technological, functional and business processes.

## Infotech Group solutions provide:



Reduction of the cost of equipment and IT



Effective management of a company's employees and resources



Convenient data management tools



Quick centralized access to operational information and documents



Effective monitoring of infrastructure and all work processes



Detailed and extended analytics



Convenient customization of working systems



Easy integration with any company's software



Reduction of staff costs

## Recently implemented projects



### United Energy Company

Automated management  
of key processes

**12**

power  
distribution  
centers

**3 100**

substations

**>30 000**

km of power  
lines



### PhosAgro

The system of planning the repairs  
of equipment, taking into account prediction  
of its condition

**up to 150 000**

tons of product are additionally  
extracted every year



### FSUE Okhrana of Rosgvardia

Comprehensive automation  
of enterprise activity

**9**

areas

**82**

branches

**66 000**

employees



### State Company Avtodor

The control system for motor road  
maintenance

**8**

divisions

**2668**

km of roads under  
control



## Mosoblenergo

The system of the repair and maintenance service coordination

**>41 000**

km of overhead and underground power lines

**>13 000**

substations



## Lenenergo

The system of the repair and maintenance service coordination

**>67 000**

km of overhead and underground power lines

**>18 000**

substations



## Moslift

A unified information management system for applications

**70 000**

elevators

**>3 000**

employees



## Forestry Committee of Moscow Region

Upgrade of the forest fire operational management system (FFOMS)

**19**

branches

**>2 mln ha**

of forests under the control of the system



## Complex of Moscow municipal economy

Automated management of road facilities and off-street areas

**>12 000**

vehicles

**>150**

organizations

## POWER INDUSTRY

### INFOTECH.RESULTAT

Task management and  
work planning

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## INDUSTRY

### INFOTECH.ESTATE

Prediction of equipment  
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## SAFETY AND SECURITY

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Management  
Security companies

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## URBAN ECONOMY

### INFOTECH.CITY

Coordination of the repair  
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# Products



## INFOTECH.AUTO

Smart vehicle monitoring

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Procurement planning  
and management

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## INFOTECH.LESINFORM

Geomonitoring and  
forest management

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All the products  
are developed on the basis  
of the innovative  
INFOTECH platform



# INFOTECH.RESULTAT

An integrated automation system  
for energy providers

INFOTECH.RESULTAT® is the first Russian software combining the functions of the Outage Management System (OMS) and the equipment maintenance management system for power grid companies which integrates the processes of individual divisions into the end-to-end processes of the power grid company.

## INFOTECH.RESULTAT components

Network portal

Smart equipment condition  
monitoring system

Fleet management  
system

Equipment  
certification system

Planning system

Maintenance and repair  
management system

Mobile application

Dispatch control system

Mobile application

Electronic journals

## Implementation effects



**up to 12%**

reduction in network  
recovery time



**up to 30%**

increase in the efficiency  
of labor resources



**up to 20%**

minimization of risk  
of planning errors



**about 2%**

reduction in the maintenance  
and repair costs

## Application areas



Grid  
companies



Service  
Companies



# INFOTECH. RESULTAT

An integrated automation system  
for energy providers

## System features

**01.**

Request Dispatch

**02.**

Field team monitoring

**03.**

Multi-Resource Scheduling

**04.**

Work execution

**05.**

Online reporting

**06.**

Route control

**07.**

Logging

**08.**

Updating of facilities  
handbooks

**09.**

Provision of field teams with  
material assets and vehicles

**10.**

Cost reduction

**11.**

Integration with city service  
portals, Unified Dispatch  
Center

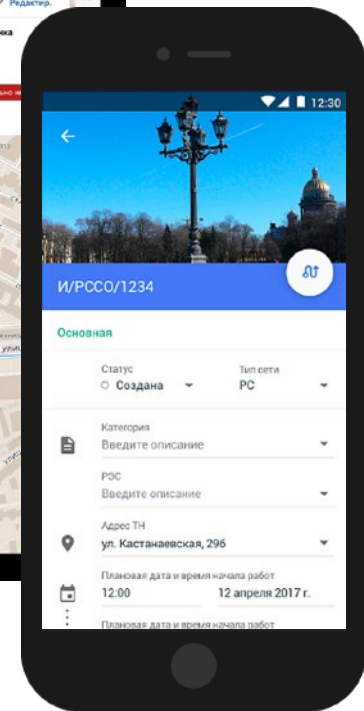
**12.**

Security Compliance  
Monitoring

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Инвентарный номер	Категория	Последнее изменение	Статус	Задачи	Ориентир	АО	Инспектор
1638945	ОО	15.09.2016	Черновики	ул. Большая Якиманка	Западный тоннель	ЦАО	Не назначен
1638945	A	15.09.2016	Назначена	ул. Большая Якиманка	Улица и путепровод	ЦАО	Василий Денисов
1638945	Б	15.09.2016	Назначена	ул. Большая Якиманка	от МКАД до канала	ЦАО	Константин Фролов
1638945	В	15.09.2016	Назначена	ул. Большая Якиманка	Западный тоннель	ЦАО	Андрей Бяков
1638945	Особый контроль	16.09.2016	Подтверждена	ул. Большая Якиманка	Улица и путепровод	ЦАО	Станислав Власов
1638945	Импозиция	15.09.2016	Подтверждена	ул. Большая Якиманка	от МКАД до канала	ЦАО	Евгений Семенович
1638945	ОО	15.09.2016	Подтверждена	ул. Большая Якиманка	Западный тоннель	ЦАО	Олег Бобров
1638945	A	15.09.2016	Подтверждена	ул. Большая Якиманка	Улица и путепровод	ЦАО	Василий Денисов
1638945	Б	15.09.2016	Подтверждена	ул. Большая Якиманка	от МКАД до канала	ЦАО	Константин Фролов
1638945	В	15.09.2016	Исполняется	ул. Большая Якиманка	Западный тоннель	ЦАО	Андрей Бяков
1638945	Особый контроль	15.09.2016	Назначена	ул. Большая Якиманка	Улица и путепровод	ЦАО	Савелий Павлов
1638945	Импозиция	15.09.2016	Исполняется	ул. Большая Якиманка	от МКАД до канала	ЦАО	Евгений Семенович
1638945	ОО	15.09.2016	Выполнена	ул. Большая Якиманка	Западный тоннель	ЦАО	Олег Бобров
1638945	A	15.09.2016	Выполнена	ул. Большая Якиманка	Улица и путепровод	ЦАО	Роман Громов
1638945	Б	15.09.2016	Подтверждена	ул. Большая Якиманка	от МКАД до канала	ЦАО	Василий Денисов
1638945	В	15.09.2016	Подтверждена	ул. Большая Якиманка	Западный тоннель	ЦАО	Андрей Бяков
1638945	Особый контроль	15.09.2016	Исполняется	ул. Большая Якиманка	Улица и путепровод	ЦАО	Савелий Павлов
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1638945	Б	15.09.2016	Выполнена	ул. Большая Якиманка	от МКАД до канала	ЦАО	Евгений Семенович

Web interface



Mobile application

# INFOTECH.RESULTAT

An example of implementation  
at a power grid company



**INFOTECH.RESULTAT** has successfully been  
applied at **United Energy Company**



**Vladimir Azarnov**

Chief of the Service for monitoring the status  
of outdoor lighting installations

"The system developed by the Infotech Group has significantly optimized work of the Unit's employees in monitoring the status of outdoor lighting and the Unit's interaction with the other divisions of United Energy Company. Automation of the key business processes made it possible to raise the productivity of inspectors by 30%."





**INFOTECH.RESULTAT is successfully used by the Avtodor Company**

The system of road maintenance quality control.

### **Before implementation**

- During their visits, supervisors were writing down in their paper notebooks the violations they revealed in road maintenance, and then manually transferred the data to Excel.
- The need for manual filling out of plenty of reporting documents on the audit results.
- Delayed transmission of information about the problems detected on the controlled stretch of road.

### **Solution**

- Automation of monitoring and supervision of technology, quality, scope and timing of work, performance characteristics of federal roads and their engineering structures
- Automation of interaction between contractors and supervisors regarding information exchange.
- Reporting automation.
- Mobile application for supervisors with possibility to generate reporting documents at the end of auditing.

### **Result**

- Supervisors do not spend their time on paper work.
- Contractors receive information about defects in real time.
- Maintenance of a single registry of detected violations.
- The management promptly receives a report on the work performed.

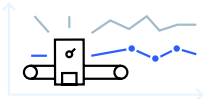
# INFOTECH.ESTATE

**System for predicting industrial equipment condition and its failures**

**A comprehensive solution which makes it possible to reveal the defects in equipment units at an early stage of their development and predict development of defects over time.**

**This helps the repair department staff to plan work taking into account the actual and predicted condition of equipment.**

## Key benefits



Turnkey models for more than 30 types of defects in electromechanical units (bearings, gears, shafts, foundations, motors, etc.)



A tool-adviser on optimization of repair work, planning, taking into account the actual and projected state of equipment.



Man-machine interface minimizing user's routine actions in the system



Tools of integration with EAM/CMMS Class Systems

The delivered solution is turnkey and includes supply and installation of sensors, setting up of predictive models, and integration with client systems and consulting.





Interfacing with any  
sensors and equipment



Single  
analytics  
dashboard

## Effects of implementation



Optimization of the infrastructure  
operation costs



Optimization of the infrastructure  
operation costs



Organization of the condition-  
based maintenance and repair of  
equipment



Identification of bottlenecks  
in the process chain

**INFOTECH.ESTATE is used by**



**PHOSAGRO**

# INFOTECH.ESTATE

**System for predicting industrial equipment condition and its failures**

## System features

### 01.

Automatic monitoring of mechanical and electromechanical equipment units. Identification and classification of defects at an early stage of their development.

### 03.

Automatic distribution of notifications about the revealed defects to the employees responsible for the corresponding equipment, units and types of defects.

### 05.

The use of turnkey models to reveal the defects in units of low-speed equipment.

### 07.

Provision of diagnostic service with typical analysis graphs of defects.

### 02.

Prediction of the dynamics of development of defects over time. Determination of the time a defect transits into a critical state.

### 04.

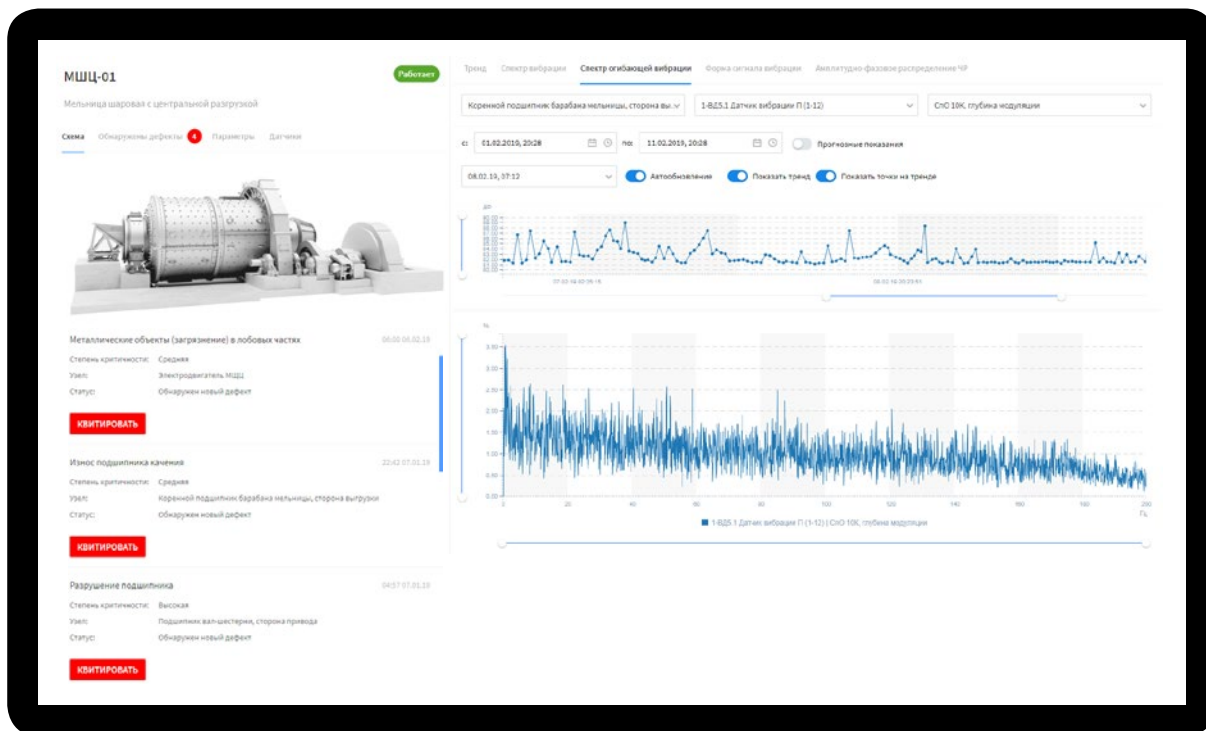
A customized, automated process to schedule checks and eliminate defects.

### 06.

Provision with recommendations for repair work within the framework of the scheduled shutdowns.

### 08.

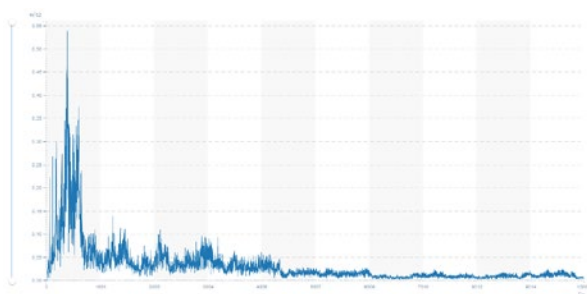
The means of integration with diagnostic sensors, automated process control systems, EAM/CMMS, ERP systems.



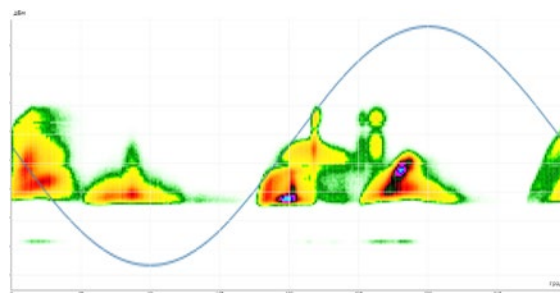
Web interface

# INFOTECH.ESTATE

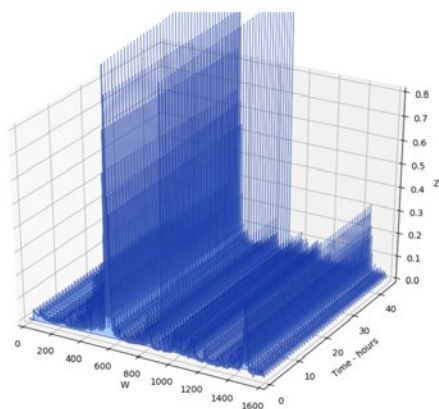
System for predicting industrial equipment condition and its failures



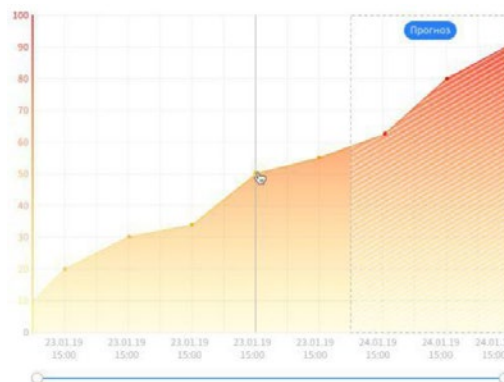
Vibration spectrum



AF distribution of partial discharges



Vibration prediction



Defect development prediction



## An example of INFOTECH.ESTATE implementation at a **mining and processing plant**

### Problem

- Equipment of the mill and flotation division of the plant was not redundant. Equipment shutdown for repairs results in the customer's benefit loss – a product loss of more than 250,000 tons per year.

### The solution

- Eleven ball mills are equipped with diagnostic sensors integrated into the system.
- The system monitors over 30 mechanical defects of the pinion shaft, bearings, gears, foundations and five defects in insulation of the motor.
- The system predicts development of criticality of defects for a month and makes it possible to schedule checks and eliminate the defects, depending on the prediction made.

### The result

**up to 150,000 tons** of the product is additionally extracted annually due to reduction of the unscheduled equipment shutdowns for repairs, as well as optimization of the scheduled repairs.

# INFOTECH.GARNIZON

## Smart security management system

**A unified information and analytical system is designed for integrated automation of security companies.**

The system includes nine subsystems covering the key business processes: quality control of service delivery, interaction with customers, company internal processes.

## INFOTECH.GARNIZON components

The subsystem for interaction with customers and quality control of service delivery (subclass CRM)

The subsystem for monitoring and control of mobile objects

The subsystem of maintenance and preventive maintenance of process equipment

The subsystem for security infrastructure monitoring

The subsystem for monitoring the engineering and technological infrastructure of the secured facilities

The subsystem for organization and conduct of tender procedures

The subsystem of accounting and flow of supplies

The subsystem for coordination and control of the situation at security sites

The subsystem of the unified centralized security center

## INFOTECH GARNIZON is used by:



federal state unitary agency  
Okhrana of the National Guard  
of Russia (Rosgvardia)



Alfa SB-7 Private  
Security Company

## Key benefits

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The only software product in the Russian market for comprehensive solution of security companies tasks.

## Effects of implementation

○ Transparency of the use of security resources, forces and equipment

○ Improvement of the quality of the provided services

○ Provision of control over performance of official duties

○ Management Automation

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# INFOTECH.GARNIZON

## Smart security management system

### Application areas:



Departmental  
and private security



Private security  
companies and  
organizations (PSC/PSO)



Emergency  
services

### System features

#### 01.

The Employee and Task  
Management

#### 02.

Interaction with customers, and  
the service quality control

#### 03.

Accounting of forces  
and means

#### 04.

Coordination and control of the  
situation at security sites

#### 05.

Monitoring of mobile objects and  
security infrastructure facilities

#### 06.

Coordination and control of  
the situation at security sites

#### 07.

Organization and conduct  
of tenders

#### 08.

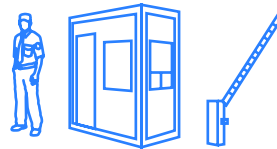
Monitoring of the engineering and  
technological infrastructure

## Monitoring of mobile objects:



### Vehicle monitoring

Vehicle tracking with special tracking devices



### Control of the security personnel and transported goods

Control of the security personnel's location using electronic devices, including portables

### Transport

- Operational readiness monitoring
- Location and route monitoring
- Calculation of traveling time to the security site
- Control of operating costs

### Mobile teams, and response guards

- Monitoring of location and routes
- Dispatching
- Alarm button

### Guard posts

- Monitoring of employee's presence at the guard post
- Monitoring the employee location inside the facility
- Alarm button

# INFOTECH.CITY

## The system of the repair and maintenance service coordination

### The system of automation of the service company main business processes.

The system makes possible efficient planning of routine maintenance, monitoring of the mobile personnel activities, keeping centrally the records of equipment and vehicles, generation of operational and strategic reports, and financial performance evaluation.

## Key benefits



Setting up of a turnkey system, taking into account the company regulations and the equipment operated



Availability of tools for integration with geo-information systems.



All information for an online response and planning is available in one system.



The most convenient and intuitive interface.

## Effects of implementation

• Improvement of quality of the services provided

• Cost control and reporting

• Online incident response

• Centralized database of the serviced facilities and work performed on them

• Reduction of routine actions when planning and organizing work

## Application areas



Elevator companies



The organizations serving the housing and public utilities



Service Companies

# INFOTECH.CITY

**The system of the repair and maintenance service coordination**

## System features

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### 01.

Accounting of the serviced equipment

### 02.

Automated planning and organization of maintenance work

### 03.

Provision of mobile personnel with necessary information for work

### 04.

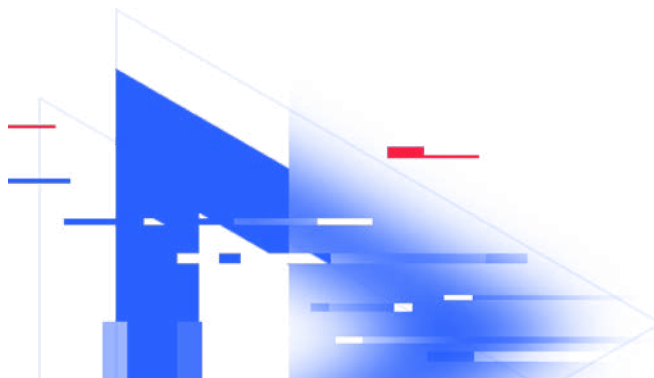
Monitoring of execution of tasks: notification of progress and status

### 05.

Integration with geo-information systems, city service portals, enterprise systems

### 06.

Monitoring, analysis and prediction with sensors of equipment state



## An example of the use of INFOTECH.CITY in an **elevator company**

### Problem

- A large number of citizens' complaints to superior bodies on the quality of the company services

### The solution

There has been:

- developed the system for handling the requests; as a result, the number of channels for receiving calls to the service company increased,
- implemented integration with city services and portals
- automated a full cycle of work on execution of applications for repair and maintenance.
- automated the reporting on equipment condition and availability of spare parts.
- created an opportunity to select the application performer taking into account its current workload and the distance from the object.
- implemented a mobile application for an online interaction of dispatchers with mobile personnel.

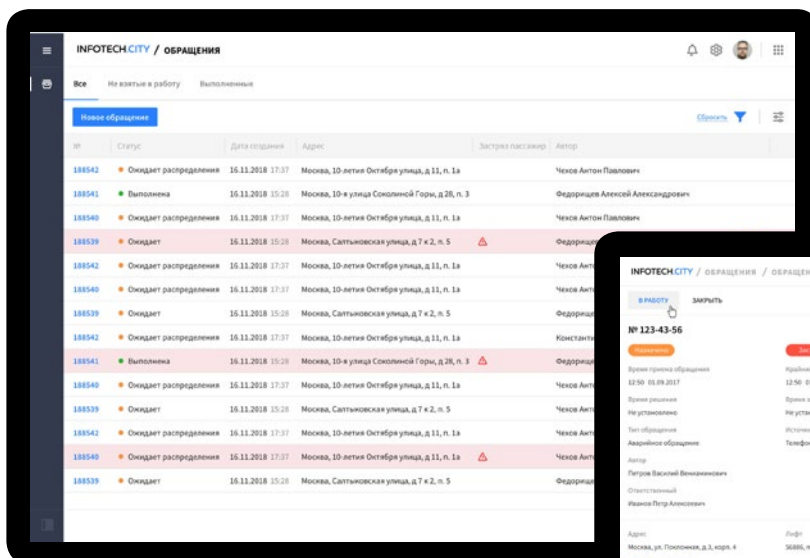
### The result

- reduced **by 20%** the number of complaints to administrative authorities
- reduced a reputational risk.
- **three times** reduced an incident response time

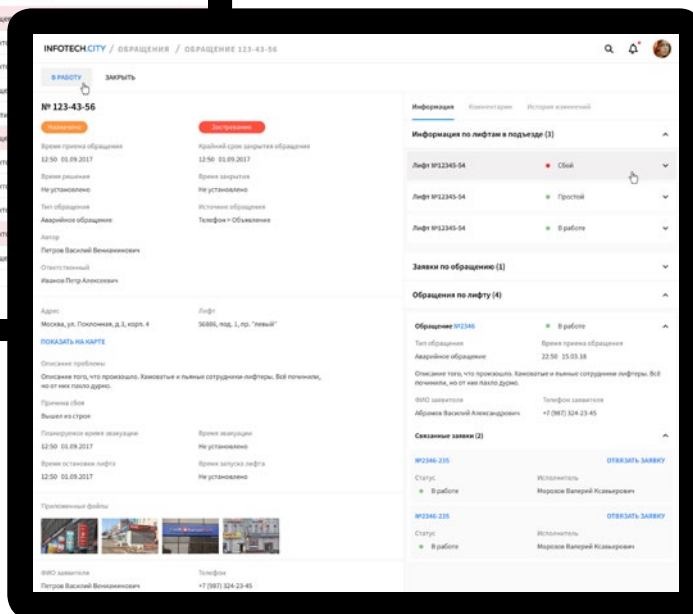


# INFOTECH.CITY

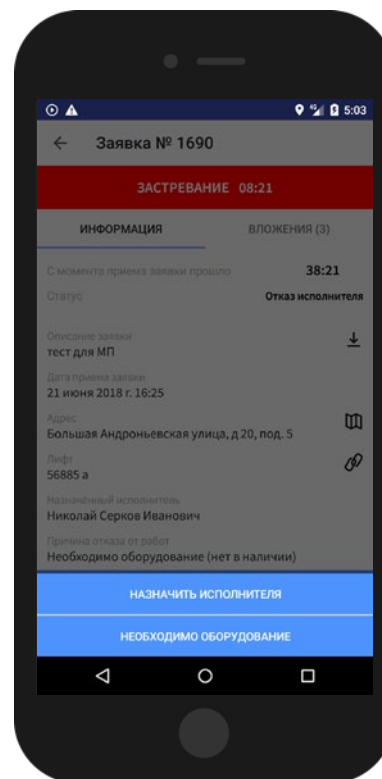
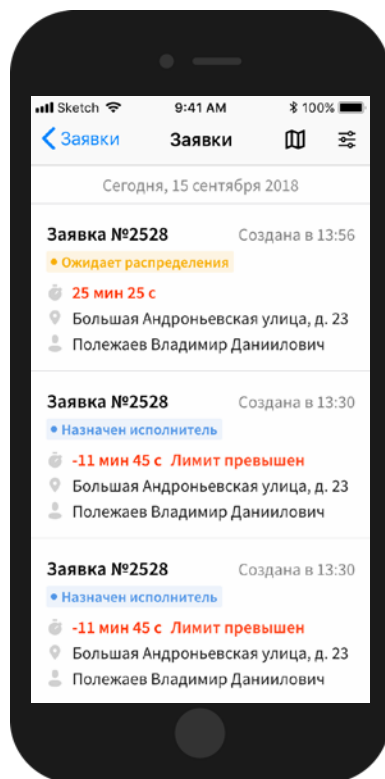
The system of the repair and maintenance service coordination



Web interface







Mobile application

# INFOTECH.AUTO

**Vehicle monitoring system for medium and large enterprises**

**The system is designed to account and monitor vehicles, monitor the operating costs of a fleet and generate the reporting documentation.**

## Features

### 01.

Monitoring of vehicle location and movement

### 02.

Exclusion of unauthorized departures

### 03.

Rational distribution of tasks among drivers

### 04.

Monitoring of the departure plan implementation

### 05.

Accounting for car refuel and identification of fuel drains



## Effects of implementation

• Optimization of fuel and lubricants costs **by 30%**

• Downtime prevention

• A detailed situation with the fleet workload 24/7

## Application areas



Engineering and utilities services



Construction and installation organizations



Road maintenance services



Solid municipal waste disposal services



Shipping services



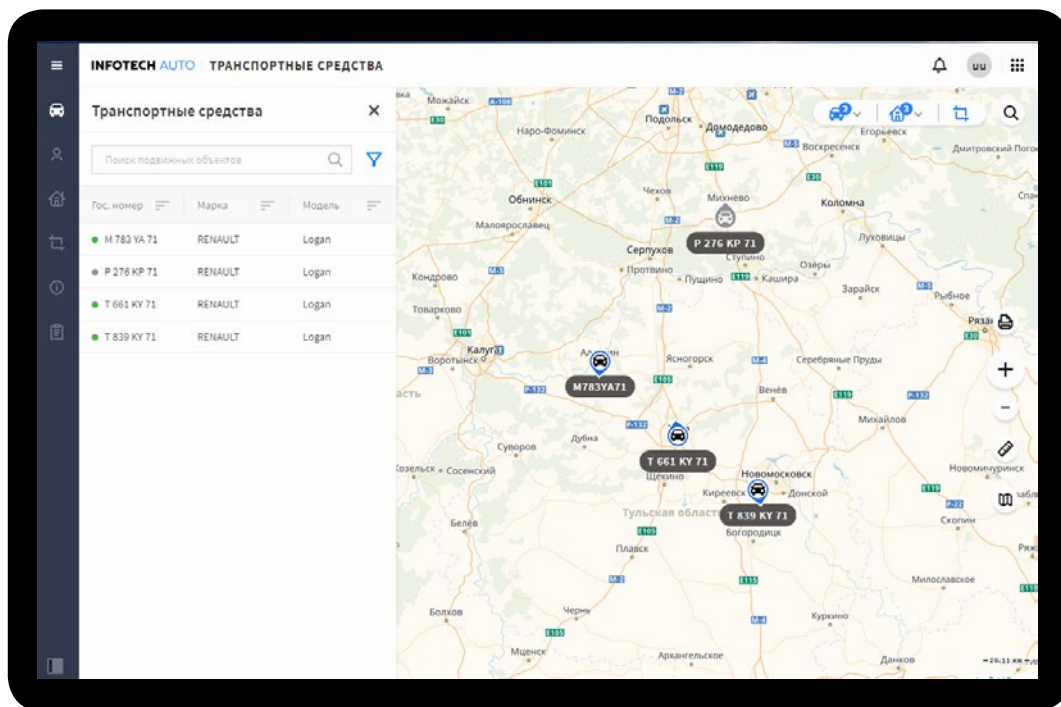
Agricultural enterprises



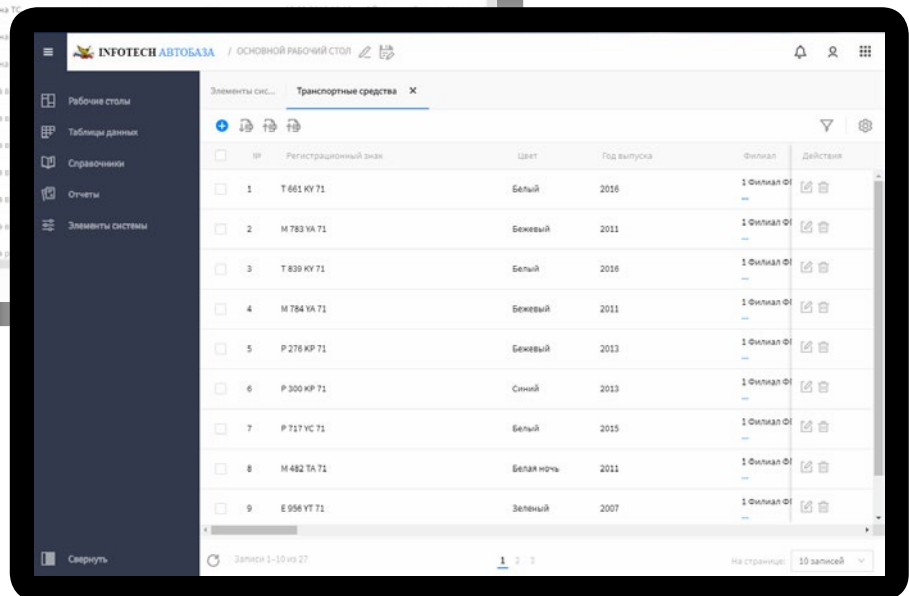
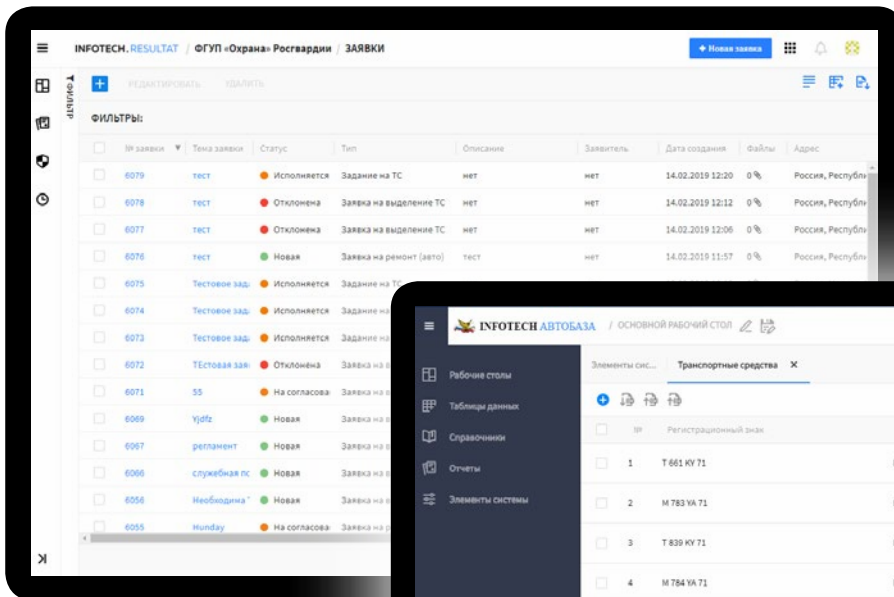
Security companies

# INFOTECH.AUTO

Vehicle monitoring system for medium and large enterprises



Web interface



# INFOTECH.CONCOURS

## Procurement management system

### Key benefits



**Russian software independent  
of imported technologies**



**No additional license  
fees required**



**Compliance with the current  
procurement legislation**



**Reliable data protection**



INFOTECH CONCOURS is used by:



federal state unitary agency  
Okhrana of the National Guard  
of Russia (Rosgvardia)



United  
Energy  
Company



## System features

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### Automation of routine procedures

Reduced complexity of preparation, approval and execution of procurement procedures; automated processing of template-based reports.

### Consolidation of requirements

Collecting requests from all divisions and carrying out centralized procurement to reduce the overall cost and ensure the required quality of goods, works and services.

### Convenient planning

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Automated process of creation, coordination and adjustment of company-wide procurement plans.



# INFOTECH.CONCOURS

## Procurement management system

### System features

#### Cost reduction

Correlating needs with actual stocks, statistics of past procurements, budgeted funds and purchase only of required goods, works and services.

#### Supplier verification

Checking the history of contract execution by contractors, and quick access to the current supplier blacklist.

#### Forecasting needs

Request forecasting, and budget planning taking into account the past procurement statistics and information about the current needs of divisions and branches.

# Automation of all types of procurement

## State and municipal procurement under Federal Law 44-FZ

- Control over implementation of the legislative requirements in procurement of goods, works and services
- Assignment of procurement taking into account the parameters excluding budget overspending (cost rationing)
- Control over execution of contracts (terms, quality, volume of goods and services)
- Use of a single goods and services classifier
- Control over the budget execution in planning, and procurement conducted
- Comprehensive analysis of procurement performed: prices, offers, results of the procedures implemented, etc.

## Corporate procurement under Federal Law 223-FZ

- Control of procurement process compliance with the Company's procurement regulations
- Budget execution control
- Use of a single goods and services classifier
- Planning of centralized procurement, and its approval for all branches
- Automated monitoring of prices for goods, works and services to identify the best offer
- Reduction of procurement complexity and acceleration of interaction between all participants

# INFOTECH.CONCOURS

## Procurement management system

## Automation of all types of procurement

### Commercial procurement

#### Procurement search

- Smart search by applications and tender documentation to identify customers interested in the company's products and services
- Integrated monitoring of company-specific procurements, and monitoring changes in requests and documentation
- Optimization of labor costs related to the monitoring and selection of company-specific requests

#### Procurement arrangements

- Planning procurement and carrying it out
- Use of a single goods and services classifier
- Monitoring procurement process compliance with the company's internal rules and regulations

## Implementation result

- Automation of procurement life cycle

- Optimization and control of costs

- Control over implementation of legislative requirements

- Standardization of the business processes of procurement activities

- Integrated analytics and automated reporting

# INFOTECH.LESINFORM

## Geomonitoring and forest management system

### System features

#### Forestry geomonitoring

- Visualization of data on forestry facilities and forest areas
- Mapping of fires
- Current information on the location of firefighting teams

#### Situation Center

- Forest fire monitoring and control of fire extinguishing operations
- Receiving public complaints about smoke and fires
- Recording and monitoring the elimination of accidents (fires, illegal logging, etc.)
- Operational data exchange with the Ministry of Civil Defense, EMERCOM of Russia, the Ministry of Defense, the Federal Forestry Agency and other government agencies

#### Planning and monitoring forestry operations

- Work planning and assignment of contractors
- Control of quality, timing and the scope of work
- Control over compliance of activities with forest legislation



Integration with the Information System for remote monitoring of forest fires of Federal Forestry Agency



Integration with the IT systems of any organization

## Automated recording of lessees

- Keeping records on leased forest plots
- Monitoring the lease terms of a forest plot
- Checking the conformity of a lessee's activity on a forest plot with the lease agreement

## Monitoring of vehicles

- Tracking the current location of vehicles and their routes
- Monitoring the readiness of vehicles for departure
- Selecting the best route to the place where a forest fire is to be extinguished
- Monitoring consumption of fuel and lubricants

## Integrated analytics and reporting

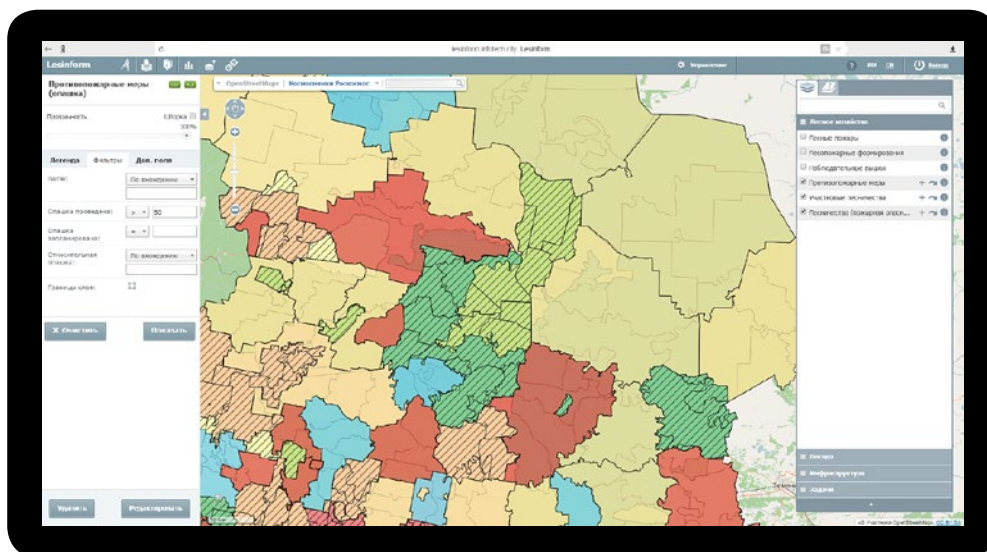
- Automated reporting according to the templates and forms of a specific organization
- Predicting forest fire development, and tracking the extinguishing process
- Predicting the outbreak of forest fires
- Taxation analysis for forest management, logging planning and forest inventory



# INFOTECH.LESINFORM

**Geomonitoring  
and forest management system**

## System components

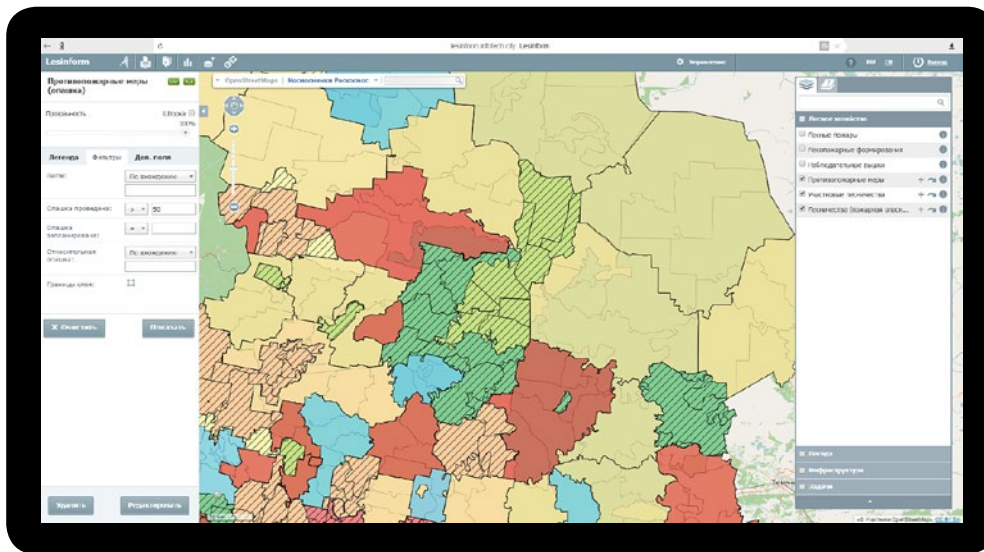


## Geoportal

- Boundaries of municipalities
- Areas of forest sections and forest districts
- Leased forest plots
- Location of residential settlements
- Aviation patrol routes
- Location of the forest fire and rescue units
- Current location of fire extinguishing equipment and vehicles



Customization  
for specific tasks



## System administrator Web interface

- Information handbooks on forest facilities, activities and resources
- Monitoring and tracking vehicles
- Reports on work performed and fire prevention measures

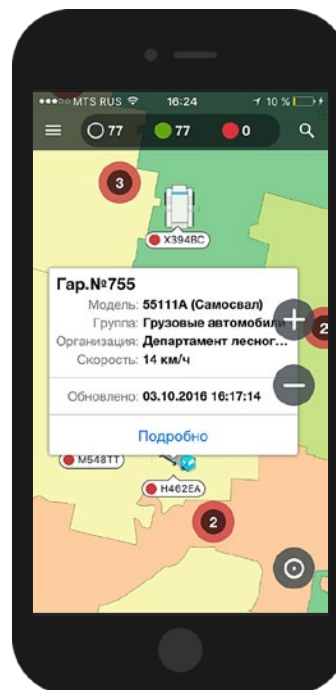
# INFOTECH.LESINFORM

**Geomonitoring  
and forest management system**

## System components

### Mobile application

- Mobile geoportal
- Mobile interface for remote access to the system



### Mobile application for field service

Supported platforms:



iOS



Android

INFOTECH LESINFORM is used by:



The Moscow Region  
Forestry Committee

## Implementation result

- Centralized recording of forestry data

- Visualization of information on the status and use of forests on a map

- Remote control of forestry operations and fire prevention activities

- Forecasting costs of forestry works

- Forecast-based planning of fire-fighting measures

- Integrated analytics and reporting automation

# Halo

Russian operating system  
by Infotech Group



**Russian operating system built on the Linux kernel which is the world leader among the desktop and server operating systems.**

Halo is technologically compatible with other certified products manufactured by Infotech Group which allows easy building of an infrastructure of any complexity, with different security loops.



Software distribution  
is registered at FIPS (the Federal  
Institute for Industrial Property)

## Everything you are used to is at hand!

### 01.

New modern Linux kernel.

### 03.

Windows-Wine emulator allows you to use all usual solutions for Windows.

### 05.

CryptoPro - to ensure confidentiality, and control the integrity of information through its encryption.

### 07.

Centralized authorization with use of LDAP and Kerberos protocols.

### 02.

Connection to Microsoft Active Directory for saving all users' accounts.

### 04.

Intuitive interface which is similar to the familiar solutions.

### 06.

Support for updates and installation of new applications through the use of the repository.

### 08.

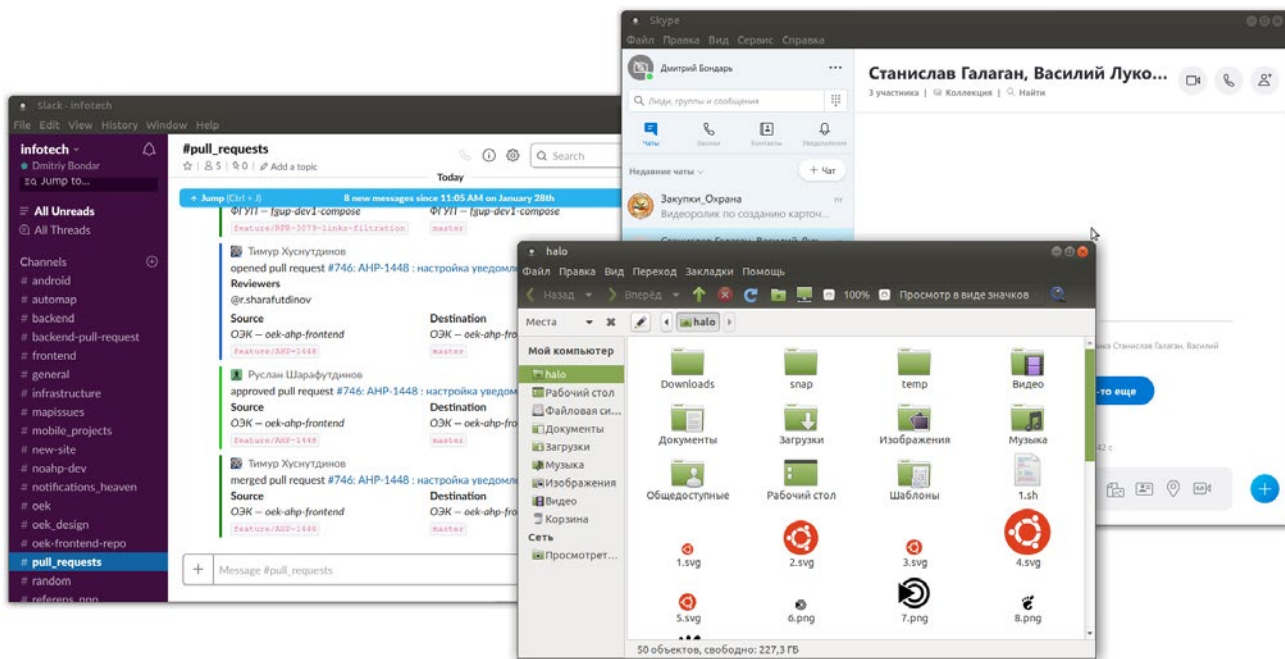
Low total cost of the product ownership in comparison with the rival product which is due to provision of a comprehensive solution.



# Halo

Russian operating system  
by Infotech Group

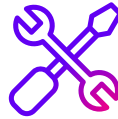
## Halo Interfaces



## Guarantee support



Continuous  
OS update



Online response  
to the problems  
revealed  
in the OS work



Full information  
about using  
the OS

# OUR PROJECT IN SKOLKOVO



## HOLOCRON

an Infotech Group subsidiary

Holocron has developed an automated system for monitoring, diagnosing and predicting the state of equipment and the process facilities.

### Intellectual analysis and proactive management of the technical state of equipment and facilities

The system does intelligent analysis of the data from sensors (IIoT) and predicts change in the state of objects during operation so that to reduce costs, risks of failures and downtime.

The system is initially focused on the needs of power grid companies, including prediction of the state of cable networks, with a subsequent application in other areas: urban infrastructure, transport, industry, etc.



A technology-based solution is implemented in the UEC



A unique  
combination  
of technologies

Fog  
computing

IoT  
Analytics

Event  
Stream  
Processing

## Benefits

• A universal solution  
for any industry

• High performance

• The cost is lower than  
analogues

# Licenses



Roskomnadzor License for telecommunication services



EMERCOM License for operations involving fire safety facilities



Educational activity license



FSTEC Russia License for protection of confidential information



FSTEC Russia License for the development of information security tools



Certificate GOST R ISO 9001-2015



FSB License for development and distribution of cryptographic tools



A License of FSB of Russia for work with the use of state secret information



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Infotech Group

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GROUP**

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from a Russian developer**

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